

Acquisition Criteria

Referred by: _____

Name: _____

Address: _____

Telephone Number: _____

Fax Number: _____

Email Address: _____

Specific Industry: _____

General Industries (Circle Appropriate Categories)

Manufacturing Distribution Retail Service New Franchises

Geographic Area (Circle Appropriate Areas)

Seattle Metropolitan Area Portland/Vancouver Spokane Tri-Cities Eugene Anchorage

Other Areas: _____

Capital Available

\$250,000 \$350,000 \$500,000 \$750,000 \$1,000,000 \$1,500,000

\$2,000,000 \$2,500,000 \$3,000,000 \$5,000,000 \$10,000,000 Other: _____

Personal Net Worth:

\$500,000 \$1,000,000 \$2,000,000 \$3,000,000 \$5,000,000 \$10,000,000 Other: _____

Minimum Owner Cash Flow:

\$100,000 \$250,000 \$400,000 \$600,000 \$800,000 \$1,000,000

\$1,500,000 \$2,000,000 \$2,500,000 \$3,000,000 \$3,500,000 \$4,000,000



Confidential Disclosure Agreement

This agreement will acknowledge that I will receive/have received from International Business Associates (**IBA**) certain pertinent and confidential information relating to the following types of businesses and/or property:

Manufacturing/Distribution/Service/Retail

I agree as follows:

1. The information shall be held in strict confidence.
2. I will not divulge any of the information to anyone except my personal advisors and then only on a confidential basis, and I will not disclose or make known to others that the business and/or property is for sale.
3. The written and oral information made available to me shall be used for the sole and exclusive purpose of evaluating the property and/or business for the purpose of purchase, lease or exchange.
4. Information given to me shall not be copied, reproduced, or used for any personal purpose except as agreed in #3 above, and shall be returned upon request.
5. I agree that under no conditions are competitors, owners, lenders, suppliers, employees, customers, or any other affiliates of said company to be contacted prior to receiving written authorization from the seller or IBA.

The assigned hereby acknowledges and agrees that all the information being presented by IBA has been supplied by the owner or obtained from sources deemed reliable. IBA has no reason to doubt its accuracy, but we do not warrant nor guarantee its contents. The buyer does hereby agree to assume personal responsibility for full verification of all information and figures supplied prior to making an offer or consummating a purchase of the above business.

Acknowledged and agreed to this date: _____

Signature ***Print Name***

Mailing Address

Telephone Number Email



Financial Statement

Name:				
(Last)	(First)	(Middle)		
Address:				
(Number and Street)	(City)	(State)	(Zip)	Rent/Own
Business:			Phone Number:	

Assets:	Amount	Liabilities	Amount	Mo. Pmt
Cash - on hand and in banks		Real Estate Mortgages		
Accounts, Contracts, & Notes Rec		Auto Loans Installments		
Stocks, Bonds, Mutual Funds		Other Liabilities		
Cash Value, Life Insurance		Bank Charge Cards		
IRA, 401K, Profit Share - Vested		Taxes Due		
Real Estate & Buildings		Alimony and/or Child Support		
		Other Installment Loans (List)		
Automobiles (List Make and Year)		Income Tax Due		
Personal Property				
Other Assets (Describe & List)		Other Liabilities (Describe)		
TOTAL ASSETS		TOTAL LIABILITIES		

NET WORTH (Assets - Liabilities)	\$	
Total Monthly Payments	\$	

Gross Monthly Income:	Miscellaneous Information
Dividends _____	Employer _____
Rentals _____	Position _____
Other Income _____	
Total Annual Income _____	Date of Employment _____
	Age _____ Marital Status _____ Dependants _____

Applicant _____ Date _____ Co-Applicant _____ Date _____